



Brian P. Kemp  
Secretary of State

OFFICE OF SECRETARY OF STATE  
CORPORATIONS DIVISION

237 Coliseum Drive  
Macon, Georgia 31217-3056  
(404) 656-2017

Registered agent, officer, entity status information via the Internet  
[sos.georgia.gov/corporations](http://sos.georgia.gov/corporations)

TRANSMITTAL INFORMATION  
GEORGIA VIDEO FRANCHISE AUTHORITY

**IMPORTANT**

Remember to include your e-mail address when completing this transmittal form.

Providing your e-mail address allows us to notify you via e-mail when we receive your filing and when we take action on your filing. Please enter your e-mail address on the line below. Thank you.

E-Mail: jbecci@jsitel.com

NOTICE TO APPLICANT: PRINT PLAINLY OR TYPE REMAINDER OF THIS FORM

1. Truvista Communications of Georgia, LLC

Corporate Name (List exactly as it appears in articles)

112 York street, Chester, SC 29706

Corporate Mailing Address

2. John Becci - Director-Regulatory Affairs

301-459-7590

Name and Title of person filing franchise application (certificate will be mailed to this person, at address below)

Telephone Number

7852 Walker Drive, Suite 200

Address

Greenbelt

MD

20770

City

State

Zip Code

3. Mail the following items to the Secretary of State at the above address:

- 1) This transmittal form
- 2) Original and one copy of the Application for State-Issued Certificate of Franchise Authority (Form GAVFL001)
- 3) A valid Certificate of Existence, if applicable.
- 4) Filing fee of \$500.00 payable to Secretary of State. All filing fees are NON-refundable.

I certify that the appropriate counties and municipalities have been provided with a copy of this application pursuant to O.C.G.A 36-76-4 (a) and with notice to designate a franchise fee pursuant to O.C.G.A. 36-76-6.

*John Becci*  
Authorized signature of person filing documents

March 2, 2012

Date

Request certificates and obtain entity information via the Internet: [sos.georgia.gov/corporations](http://sos.georgia.gov/corporations)



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Secretary of State

**OFFICE OF SECRETARY OF STATE**  
Corporations Division  
313 West Tower, #2 Martin Luther King, Jr. Drive  
Atlanta, Georgia 30334  
404-656-2817  
sos.georgia.gov/corporations

**APPLICATION FOR STATE-ISSUED  
CERTIFICATE OF FRANCHISE AUTHORITY**

Personally appeared before me the undersigned being duly sworn according to law, and swears to the facts contained in this application. Pursuant to Georgia Code Section (O.C.G.A.)36-76-4, as amended, the undersigned hereby applies for authorization to provide cable service over a cable system as a cable service provider or video service over a video system as a video service provider in the State of Georgia:

(Please type or print clearly)

1. The name of the applicant is:  
Truvista Communications of Georgia, LLC
  
2. The principal place of business for the applicant is:  
112 York Street, Chester, SC 29706
  
3. The principal executive officers of the applicant are:

<i>Name</i>	<i>Title</i>	<i>Address</i>
J. Brian Singleton	President & CEO	112 York Street Chester, SC 29706
David H. Brunt	Senior VP Finance & Operations	112 York Street Chester, SC 29706
David C. Redys	Senior VP Networks & Technology	112 York Street Chester, SC 29706
Allison Jakubecy	Senior VP Sales & Marketing	112 York Street Chester, SC 29706
Cheryl Wylie	Vice President & Controller	112 York Street Chester, SC 29706
Thomas T. Harper	Vice President Administration & Regulatory Affairs	112 York Street Chester, SC 29706

4. By submitting this application, the applicant agrees to comply with all applicable federal and state laws and regulations, including municipal and county ordinances and regulations regarding the placement and maintenance of facilities in the public right of way that are generally applicable to all users of the public right of way and specifically including O.C.G.A. Chapter 9 of Title 25, the 'Georgia Utility Facility Protection Act'.
5. By submitting this application the applicant agrees to pay to each affected local governing authority a franchise fee established by such local governing authority which shall not exceed the maximum percentage rate permitted in 47 U.S.C. Section 542(b) of the applicant's gross revenues received from the provision of cable service or video service to subscribers located within the service area. Such franchise fee shall be paid directly to each affected local governing authority within 30 days after the last day of each calendar quarter.
6. Pursuant to O.C.G.A. 36-76-4(c)(2), the service areas are described below and/or on an attached map as follows: [If providing a coverage map(s), please label them "Exhibit A" on 8.5 by 11 paper size.]

**Service Area Description:**

Franklin County	City of Carnesville City of Lenoir City of Royston City of Franklin Springs City of Canan Franklin County
Hart County	Hart County
Stephens County	City of Toccoa Stephens County
Rabun County	City of Clayton City of Sky Valley Town of Mountain City City of Dillard Town of Tiger Rabun County
	City of Bowersville

Applicant is acquiring the existing assets and facilities of Northland Communications Corporation and its affiliates (Northland). Northland currently holds a Georgia State Issued Franchise Authority for all of the above mentioned areas.

7. Subscribers may make payment or return equipment in accordance with the subscriber agreement to the following locations of the applicant or its affiliates.

119 Falls Road

Toccoa, GA 30577

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8. This applicant: See Exhibit A

has wire-line facilities located in the public right of way as of January 1, 2008.

does not have wire-line facilities located in the public right of way as of January 1, 2008, and a description and certification of technical and financial capability is attached as required by O.C.G.A. 36-76-4 (c) (4).

9. The applicant certifies that it is authorized to conduct business in the State of Georgia. [Applicant must provide a Certificate of Existence from the Corporations Division to be included with this application].
10. This applicant certifies that it has sufficient financial resources and technical capability to provide service (does not apply to companies with existing wire line services as of January 1, 2008). See Exhibit B
11. The applicant certifies that the following counties and municipalities have been provided with a copy of this application pursuant to O.C.G.A 36-76-4 (a) and with notice to designate a franchise fee pursuant to O.C.G.A. 36-76-6.

See Exhibit C

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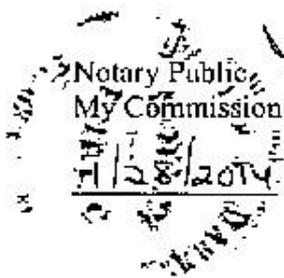
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Submitted this 20<sup>th</sup> day of JANUARY in the year 2012

Sworn and subscribed before me, this

20<sup>th</sup> day of JANUARY, in the year 2012.

*Thomas T. Hansen*  
Signature of Officer/  
General Partner



*Jamiah Laah*

JANZCE T DAHNE  
Type or Print Name and Title

112 York St CHESTER, SC 29706  
Address

803-581-9150  
Telephone

**TruVista Communications of Georgia, LLC**  
**Application for State-Issued**  
**Certificate of Franchise Authority**  
**Exhibit A**

8. Applicant does not currently have wire-line facilities located in the public right of way but is acquiring the existing assets of Northland Communications Corporation (Northland) in 15 franchise areas. Northland did have wire-line facilities located in the public right of way as of January 1, 2008. Applicant is also acquiring two headends and all of the external plant from Northland.

Applicant has sufficient financial resources and the technical capability to provide cable TV and many other telecommunications products and services to their customers.

## **PROFILES OF THE TRUVISTA MANAGEMENT TEAM**

### **J Brian Singleton - President & CEO**

Mr. Singleton serves as President and CEO of the parent company, Chester Telephone Company d/b/a TruVista ("TruVista"). Mr. Singleton has served in that capacity since joining the company in December 2004. TruVista is a multifaceted telecommunications company providing voice, data, video, wireless and wireline services to residential and business customers.

Mr. Singleton has extensive telecom experience, having held a variety of executive management positions in more than 26 years of service in the telecommunications industry. His background includes over 20 years of service with BellSouth Corporation in Atlanta, GA. During his time at BellSouth, he served as Vice President & General Manager-Business for Georgia, Alabama, Mississippi, Louisiana, Federal Government, and National Accounts.

As the CEO of TruVista, Mr. Singleton serves as Board Chairman of Spirit Telecom an integrated CLEC and fiber network based carrier in Columbia, SC. Spirit Telecom serves wholesale and retail customers across several southeastern states including North Carolina, South Carolina, and Georgia. He is a native of Birmingham, AL and majored in Business Administration at the University of Alabama. Mr. Singleton studied finance and corporate strategy in the Senior Executive Program at the Wharton School of Business, University of Pennsylvania.

#### **Educational background:**

Bachelor of Science-Business-University of Alabama  
Graduate study at the Wharton School of Business, University of Pennsylvania

### **David H. Brunt - Senior Vice President-Finance & Operations**

Mr. Brunt serves as Senior Vice President of Finance & Operations where he has served as the Chief Financial Officer since joining the company in 2007. Mr. Brunt manages a TruVista team of Accounting and Information Technology professionals who implement the budgeting, auditing, reporting and billing processes and who operate and maintain the computing resources. Mr. Brunt prepares financial forecasts that include strategic acquisition analysis and merger planning for guidance to the CEO and Board of Directors. Mr. Brunt also manages a team of Field Services managers and technicians that provides all customer premise installation and repair.

Prior to joining TruVista, Mr. Brunt was employed by Bell South in Atlanta from 1998 to 2007 in the positions of Sales Director, Business Development Director and Business Planning Manager where he developed and directed successful sales, support and business integration teams serving the Fortune 100 and Fortune 500 clients of BellSouth. Prior to joining BellSouth, Mr. Brunt was employed by MCI from 1996 to 1998 in the positions of Business Planning Manager,

Pricing and Analysis Manager and Revenue Reporting Analysis where he managed the analysis, planning and forecasting involved with the many changes that were precipitated by the Telecommunications Act of 1996.

After completing his MBA in 1994, Mr. Brunt was employed by the Georgia Pacific Corporation In Atlanta where he managed \$10M In corporate collections for all divisions of the company.

**Educational background:**

BBA-University of Georgia  
MBA-University of Mississippi

**David C. Redys P.E. - Senior Vice President-Networks & Technology**

Mr. Redys serves as Senior Vice President-Networks & Technology where he has served in that capacity since joining the company in 2007. Mr. Redys is registered as a Professional Engineer in the State of South Carolina and he manages a TruVista team of engineers and network professionals responsible for deployment and operation of technology across all platforms including video, voice and broadband. Prior to joining Truvista, Mr. Redys gained extensive experience in network design while serving as Director of Engineering/Chief Engineer at Spirit Telecom, LLC in Columbia, South Carolina from 2005 to 2007. He also has extensive experience in hardware/ software design of communications related products which he acquired while employed by Nortel Networks from 1991 to 2000 and by Intel Corporation from 2000 to 2005.

**Educational background:**

Bachelor of Science in Electrical Engineering-Georgia Institute of Technology  
Professional Master of Business Administration-University of South Carolina

**Allison Jakubecy - Senior Vice President-Sales & Marketing**

Ms. Jakubecy serves as the Senior Vice President of the Sales and Marketing organization of TruVista where she has served in that capacity since joining the company in 2005. She has overall responsibility for sales and marketing in our core business areas of telephony, internet, CATV and security systems. She is also responsible for overall customer support which customers can access through any of our retail locations as well as through our own 24/7 call center.

Prior to joining TruVista, Ms. Jakubecy gained wide experience in leading and developing teams of sales and business professionals at ALLTEL Communications in Columbia SC where she was employed after graduation from Clemson.

**Educational background:**

Bachelor of Science In Management and Marketing-Clemson University

**Cheryl Wylie - Vice President & Controller**

Mrs. Wylie serves as Vice President & Controller of TruVista and has extensive knowledge of accounting principles as applied to the telephone industry having served 29 years in the positions of Controller and Accounting Manager for TruVista. Mrs. Wylie is a native of Augusta, Georgia.

Educational background:

Bachelor of Science- Business Administration-Winthrop University

**Thomas T. Harper-Vice President-Administration & Regulatory Affairs**

Mr. Harper has served in the positions of Director and then Vice President of Administration and Regulatory Affairs for TruVista since 2006.

Prior to his tenure at TruVista, Mr. Harper served as the CEO of Datrex Inc, a consulting firm specializing in data recovery services for the telephone industry. Prior to 1984, Mr. Harper held a variety of engineering positions at Southern Bell/Bell South in Columbia, Atlanta and Charlotte. Mr. Harper is a native of Lancaster, S.C.

Educational background:

Bachelor of Engineering Technology University of North Carolina at Charlotte  
MBA-University of South Carolina

**NOTE:**

Chester Telephone Company d/b/a TruVista is the primary business entity under which all subsidiaries operate and was incorporated in the State of South Carolina in 1897. TruVista subsidiaries include: TruVista Communications of Georgia, LLC, Ridgeway Telephone Company, Inc.; The Lockhart Telephone Company, Inc.; Fairfield Communications, Inc.; Chester Long Distance Services, Inc. Chester Communications, LLC, Camden Corporate Investments, LLC and TruVista Security Services, LLC. These companies together provide a full range of voice, video, broadband, and security services to approximately 30 thousand customers in Chester, Fairfield, Kershaw and Union Counties of South Carolina.

TruVista Communications of Georgia, LLC has begun implementing its business plan to begin offering similar services in the upstate Georgia Counties of Rabun, Stephens, Hart and Franklin. We are purchasing the assets and customer accounts of Northland Communications in these counties so that we will be able to offer video, voice and broadband services immediately upon obtaining all regulatory approvals and upon final closing of the purchase agreement with Northland Communications.

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TruVista Communications of Georgia, LLC  
Application for State-Issued  
Certificate of Franchise Authority  
**Exhibit B**

10. This applicant has been providing telecommunications services in areas of South Carolina for many many years. In 1897 the applicant started Chester Telephone Company and subsequently purchased Ridgeway and Lockhart Telephone Companies. The applicant has grown their business organically and through acquisitions to provide quality services and products to their customers. Applicant has purchased and successfully operated cable television companies. Therefore, cable TV is among the many services they offer to their customers. They have sufficient financial resources and the technical capability to provide cable TV and many other telecommunications products and services to their customers.

Truvista Communications of Georgia, LLC  
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**Exhibit C**

Franklin County      City of Carnesville  
                              City of Lavonia  
                              City of Royston  
                              City of Franklin Springs  
                              City of Canon  
                              Franklin County

Hart County            Hart County

Stephens County      City of Toccoa  
                              Stephens County

Rabun County          City of Clayton  
                              City of Sky Valley  
                              Town of Mountain City  
                              City of Dillard  
                              Town of Tiger  
                              Rabun County

                              City of Bowersville

Company is acquiring the assets of Northland Communications Corporation.